

Message Text

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PAGE 01 ISLAMA 01405 141337Z

21

ACTION XMB-04

INFO OCT-01 EUR-12 NEA-09 ISO-00 SP-02 AID-05 EB-07 NSC-05

CIEP-01 TRSE-00 SS-15 STR-01 OMB-01 CEA-01 CIAE-00

COME-00 FRB-03 INR-07 NSAE-00 OPIC-03 LAB-04 SIL-01

PA-01 PRS-01 USIA-06 /090 W
----- 033290

R 141020Z FEB 75

FM AMEMBASSY ISLAMABAD

TO SECSTATE WASHDC 8841

INFO AMEMBASSY BRUSSELS

AMCONSUL KARACHI

AMCONSUL LAHORE

AMEMBASSY THE HAGUE

LIMITED OFFICIAL USE ISLAMABAD 1405

E.O. 11652: N/A

TAGS: EFIN, PK

SUBJ: EXIMBANK: INQUIRY BY GE FOR GAS TURBINE
FINANCING

1. SUMMARY. EMBASSY WAS ASKED TODAY TO SOUND OUT
EXIMBANK AS TO WHETHER IT WOULD HELP FINANCE SALE WORTH
\$15 MILLION OF FIVE GAS TURBINES OF TWENTY-FIVE MW EACH.
END SUMMARY.

2. A GE-DUTCH TEAM IS CURRENTLY NEGOTIATING IN LAHORE
WITH PAKISTAN'S GIANT PUBLIC UTILITY, WAPDA, FOR SALE
FO GAS TURBINES FOR THE MULTAN PLANT. AS NOW BEING
CONSIDERED, THE PLANT WOULD CONSIST OF NINE, TWENTY-FIVE
MW UNITS, FOUR TO BE SUPPLIED BY THOMASSEN(HOLLAND) AND
FIVE BY GE. UNDER TERMS OF THE WAPDA PROPOSAL, PROJECT
IS TO BE COMPLETED BY END THIS YEAR, 1975. THE
THOMASSEN-GE TEAM, WHO ARE WORKING JOINTLY, TOLD WAPDA
THEY CAN MEET THIS DEADLINE.

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PAGE 02 ISLAMA 01405 141337Z

3. THE GE REP IS WALTER EHRENHARDT, MANAGER PUBLIC UTILITIES APPLICATIONS, GE OVERSEAS TECHNICAL SERVICES, BRUSSELS. THE DUTCH REP IS J.A.K. KONINGS, AREA SALES MANAGER, GASTURBINE DIVISION, N.V. MOTORENFABRIEK THOMASSEN, HOLLAND. THE LATTER WAS IN ISLAMABAD TODAY AND APPROACHED EMBASSY ON BEHALF OF HIS GE COLLEAGUE.

4. THE DUTCH FIRM, WORKING THROUGH THE DUTCH EMBASSY HERE, IS TRYING TO LINE UP A DUTCH EXPORT CREDIT FOR THE FOUR THOMASSEN UNITS. THE GE REP HOPES EXIMBANK CAN HELP FINANCE THE FIVE GE UNITS. THE GE-THOMASSEN TEAM PLANS TO REMAIN IN LAHORE FOR ABOUT ANOTHER TWO WEEKS.

5. REQUEST. WOULD APPRECIATE GUIDANCE FROM EXIMBANK ON THIS EXPORT OPPORTUNITY.
LUPPI

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: BANK LOANS, ELECTRIC POWER PLANTS
Control Number: n/a
Copy: SINGLE
Draft Date: 14 FEB 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: GolinoFR
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
Enclosure: n/a
Executive Order: N/A
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Margaret P. Grafeld
Declassified/Released
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EO Systematic Review
05 JUL 2006

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Status: NATIVE
Subject: EXIMBANK: INQUIRY BY GE FOR GAS TURBINE FINANCING
TAGS: EFIN, PK, XMB
To: STATE
Type: TE
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